

## **Financial Sales Representative**

The Development Corporation for Israel/Israel Bonds (“Israel Bonds”) is currently seeking an experienced Financial Sales or Development Professional for its Chicago office who will have responsibility for soliciting and closing individual, institutional and organizational investments in Israel Bonds in Chicago, Illinois and the surrounding areas. Duties will include proactively managing Israel Bonds’ current client-base, cultivating new investors, and planning and executing existing and new events. The ideal candidate will have a strong record of success, ideally selling financial products or in development and fundraising. Knowledge of the Chicago Jewish community and Israel’s history and current geo-political environment are required. You must have ability and desire to work independently and as a team player.

Qualifications include: Bachelor’s degree with a minimum of three (3) years of sales or development/fundraising experience. FINRA Series 7 or 62 and 63 licenses are required for the position. Israel Bonds will provide training and support to obtain the licenses where necessary. Strong verbal and written communication skills and a track record of closing sales or solicitations is a must.

Development Corporation for Israel, established in 1951 and commonly known as Israel Bonds, is a FINRA-member broker dealer and underwriter for securities - Israel bonds - issued by the State of Israel in the United States. For the past three years, annual U.S. sales have exceeded \$1 billion. Prior to 2011, annual U.S. sales averaged approximately \$600 million. Worldwide sales since the first Israel bonds were issued in 1951 are approaching \$40 billion.

To apply please e-mail your resume and cover letter indicating this position to [Jobs@israelbonds.com](mailto:Jobs@israelbonds.com). All cover letters must include salary requirements.

The Development Corporation for Israel is an Equal Opportunity Employer

**NO PHONE CALLS PLEASE**

